



# Customer Case Study

## Distribution Services

### // Problem

Building materials distributor CanWel sought a way to reduce mobile internet costs and eliminate incidents of 'bill shock' incurred from high non-business data usage. CanWel equally wanted to maximize employee productivity by removing distractions associated with smartphones.

### // Case Background

CanWel are a leading Canadian distributor of building materials, lumber and renovation products with distribution centres across Canada and the US. As the company's mobile fleet continues to expand, CanWel required a solution that would provide them the flexibility and control they needed without additional administration effort. Predictable flat mobile bills and knowledge that business data is secured are critical requirements from CanWel as they continue their expansion.

### // Solution

By installing Corrata on all company mobile devices, CanWel have complete control over mobile data usage while maintaining employee privacy and data confidentiality. CanWel tailored Corrata policies to fit their company's mobile phone acceptable usage limits in-line with employee business needs. Corrata's features deliver the ability to cap internet usage and blacklist high bandwidth services such as video streaming sites while preventing access to illegal and non-compliant content. The ability to whitelist email and business critical applications once mobile data allowances have been reached means employees will always be able to get their job done. Corrata scans all device activity instantly to avoid potential security issues such as phishing and malware in order to maintain rigid control over CanWel data. Flat cellular data bills, reduced employee distractions and robust security have contributed to the ease of management and wide deployment of CanWel's mobile fleet.

*"Corrata's robust and granular controls over application data access and incredible customer service were the missing link in our corporate mobile device strategy"*

Matthew Teasdale – Business Analyst